



"the consolidated technology services agency -RCW 43.105.006"

Financial Review for Advisory Council

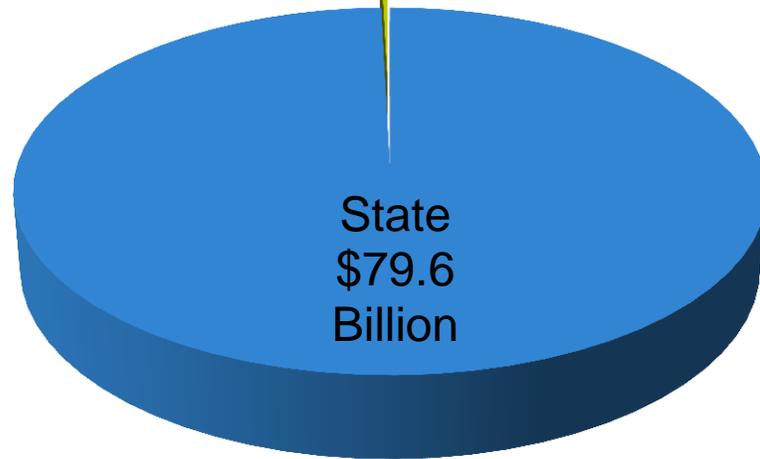
March 22, 2016



WaTech Biennial Budget

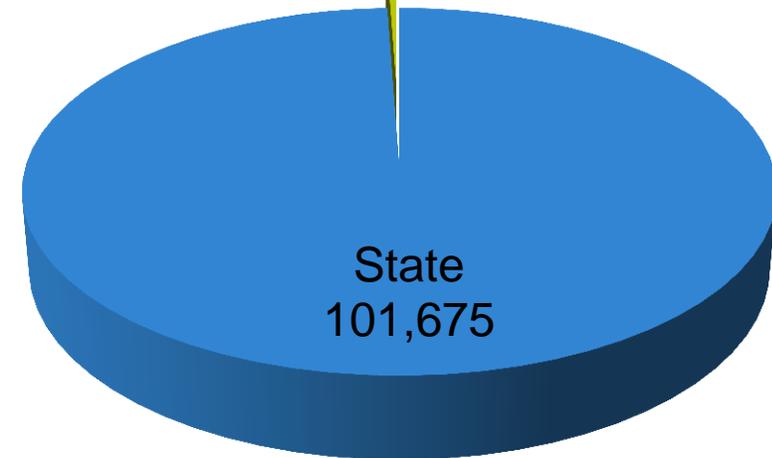
Expenditure Authority

WaTech
\$337 Million (.42%)



FTE Authority

WaTech
579 (.57%)



WaTech Programs and Expenditure Authority

(Governor's 2016 Supplemental Proposal)

Program/Sub Program Name	FTE	FY 2016
010 CTS Management		
Agency Management	64.8	\$7,068,298
Enterprise Technologies	10.0	\$1,718,246
Wheeler Allocation Pool		\$13,795,000
Professional Services		
030 CTS Telecommunication Services		
TSD Phone Services	34.0	\$20,635,524
TSD Data Other Service	3.1	\$768,684
TSD Data Network	40.5	\$22,203,202
040 CTS Computing Services		
CSD Email Communications	17.8	\$6,487,088
CSD Content Management	7.6	\$1,197,554
CSD Server Hosting	17.0	\$7,210,326
CSD Storage Management	7.3	\$4,745,628
CSD Mainframe Computing	42.0	\$12,114,724
CSD Disaster Recovery	1.2	\$1,647,936
040 (050) Data Centers		
Data Center Facilities	10.0	\$5,615,604

WaTech Programs and Expenditure Authority Cont.

Program/Sub Program Name	FTE	FY 2016
060 Interactive Technologies		
Enterprise Security	38.0	\$14,081,624
Program 120 OCIO		
Office of the CIO (cc 1200)	11.9	\$4,481,268
OCIO Projects	2.7	\$202,732
Program 080 ETS		
Desktop & Network Support	44.2	\$4,593,358
DES, CTS and OFM Applications	14.0	\$2,771,735
Shared Application Support	35.2	
Enterprise Systems	167.2	\$34,532,817
Warrants		\$367,764
Geospatial Portal	1.0	\$353,456
JINDEX	2.0	\$353,244
Program 080 E-GOV		
Access WA	8.0	\$806,000
WABOS		\$806,000
Agency Total	579.4	\$168,558,503

Two Primary Sources of Revenue:

Fee-For-Service

- Content Management
- Data Center Facilities
- DES, CTS, OFM Applications
- Desktop and Network Support
- Disaster Recovery
- Email Communications
- Phone Services
- Server Hosting
- Storage Management
- Unisys/System 390
- Wireless

State-wide Allocations (CSM)

- Access Inside Washington & WABOS
- BC/DR
- CTS Security Gateway
- Enterprise Security Infrastructure
- Enterprise System Rates
- GIS
- JINDEX
- Network
- OCIO
- Production Support
- Secure File Transfer
- Warrants

Our Financial Goal is Pretty Simple But Not Easy: Cost Recoverability

WaTech is a proprietary agency with no cash balance
100% of our costs are supported by our customers

Strategies to meet the goal of bending the negative balance curve

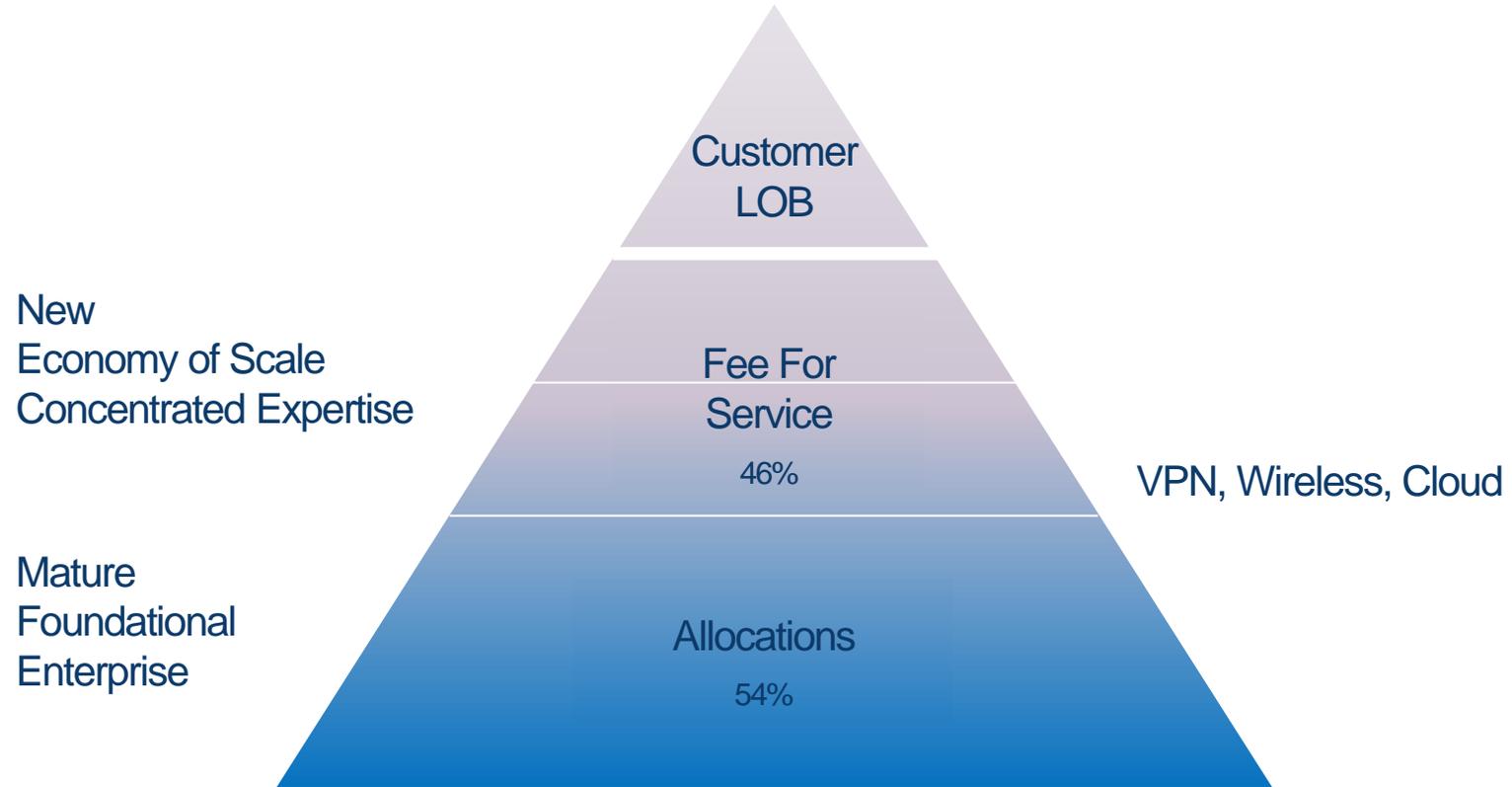
- Pursuing More Allocations
- Securing More SDC Customers
- Maintaining and updating rates at the appropriate times

Changes in Technology Drive Changes at WaTech

WaTech has evolved from selling:

- Specific technologies (IBM)
↓
- Selling specific services (Mainframe)
↓
- Enabling particular capabilities (Compute)

Financial Strategy



How WaTech fits into the State Budget Process

Fee For Service

Rate Plan

- Required by RCW 43.105.006
- OFM Review and Approve Annually
- Due March 31

Rate Day

- June 2016
- Prepare for 2017-19 Biennium
- Present Fee For Service Rates

Allocations

Governor's budget process

- Decision Packages
- Biennial Budget Request Sept 2016

Questions?

